

THE POTENTIAL OF PPPs IN EUROPE

26 March 2009, Hotel Sofitel Budapest

The 1st Interactive Know-How Delivery Conference

8:30 Registration & Coffee

9:00 Opening Remarks from the Chair

9:15-10:30 Supporting PPP Know-How Transfer

Participants will discuss the role of different institutions in the process of building up and transferring know-how.

- **Zoltán Kazatsay**, Deputy Director General, DG TREN, European Commission
- **Geoffrey Hamilton**, Chief, Cooperation and Partnerships Section, UNECE
- **Caroline Visser**, PPP Expert, International Road Federation
- European Investment Bank
- **Kallistratos Dionelis**, General Secretary, ASECAP

10:30 Coffee Break

ROUNDTABLE DISCUSSION WITH GOVERNMENT REPRESENTATIVES AND PRIVATE SECTOR PLAYERS THROUGHOUT THE DAY

11:00-11:45 The Impact of the Financial Crisis on PPP Projects

This session will address the main impact of the financial crisis on PPP projects in pipeline.

- **Katerina Helikarova**, Head of the PPP Regulation and Methodology Group, Ministry of Finance, Czech Republic
- **Rui Monteiro**, Parpublica, Portugal
- **Rafael Garces Beramendi**, Managing Director, Head Project and Structured Finance, Caja Madrid, Spain
- **Vincent Piron**, Director of Strategy and Investment, Vinci Concessions, France
- **Joachim von Lukowicz**, Director South-/Easterneurope, Hochtief PPP Solutions, Germany*

11:45- 12:30 Liquidity in the European Debt Markets and Possible Effects on PPP Projects

This session will aim to explore government expectations in terms of project financing and the view of the private sectors side on these expectations.

- Slovakia
- **Rafal Wojcik**, Deputy Director, Department of Transport Policy and International Affairs, Ministry of Infrastructure, Poland
- **Béla Kilyénfalvi**, Head of Structured Finance, ING Bank, Hungary
- **Magnus Andersson**, EVP for Europe, Skanska ID, Sweden*
- **Monica Foschi**, SVP & Head of Origination, UniCredit MedioCredito Centrale, Italy*
- **Andreas Kettenhuber**, Deputy Head of Finance Department, Kommunalkredit, Austria*

12:30 Lunch Break

14:00-14:45 Legal Background and Institutional Requirements for PPPs

Participants will present the legal background in place and possible improvements to the PPP framework.

- **Ciprian Gorita**, Head of Unit, PPP Central Unit, Ministry of Economy and Finance, Romania
- **Inta Lipovska**, Head of PPP Division, Ministry of Economy, Latvia
- **Marc Fornacciari**, Partner, Salans, France*

14:45- 15:30 Contract Management after Financial Close

Participant will speak about their experiences of performance management of contracts and steps to be taken in case of discrepancies.

- **Leonidas Korres**, Special Secretary, Ministry of Economy and Finance, Special Secretariat for PPP, Greece
- **Erik Aal**, Project Manager, Ministry of Transport, Telecommunication and Energy, Hungary
- **Arne Speer**, Chief Project Manager, Billfinger Berger BOT, Germany*
- **Arnaud Hary**, Head of Concessions Development, SANEF, France*
- **Enrique Fuentes Egusquiza**, Corporate Development Director, Ferrovial, Spain*

15:30 Coffee Break

16:00-16:45 Refinancing and Ownership Changes in PPP Projects

Participants will give insight into the most important issues of the PPP secondary market.

- Hungary
- Spain
- **Péter Köves**, Senior Partner, Köves Clifford Chance, Hungary
- **Michele Rolleri**, Head of Public Finance Coverage, Calyon, France*
- **Maria Rosenberg**, Deputy CEO, AKA Zrt., Hungary*
- **Nick Chism**, Head of the KPMG Infrastructure Project Financing Group, KPMG, UK*
- **Paul-Henri Aumont**, Major Projects Europe, COLAS, France*

16:45-17:30 Pre-Procurement Project Development

This session will aim to explore best practice methods how to develop bankable and successful projects.

- Bulgaria
- Montenegro
- **Thomas Höfner**, STRABAG, Hungary*
- **Guilherme Magalhaes**, Executive Director, Brisa, Portugal*
- **Marcel van den Broek**, Director Finance, Ecorys, Netherlands*
- **Antony Stratfold**, Executive Director, Intertoll Europe ZRt., Hungary*
- **Daniel Giblin**, Director, EC Harris, UK*

17:30-19:00 Cocktail Reception

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4 easy ways to register:

• Email: epppc@epppc.hu

• call: +36 30 812 4067

• fax: +36 1 310 2211

• online: www.epppc.hu

DELEGATE DETAILS

Please complete fully and clearly in capital letters.

1st Delegate

Title: Forename:

Surname:

Job Title:

Email:

2nd Delegate

Title: Forename:

Surname:

Job Title:

Email:

3rd Delegate

Title: Forename:

Surname:

Job Title:

Email:

Terms and Conditions of Booking

Payment: Payment must be received in full prior to the conference start. Please note that EPPPC reserves the right to refuse admission to the conference if proof of payment has not been received prior to the start of programme.

Incidental Expenses: EPPPC is NOT responsible for covering airfare or other travel costs incurred to registrants. Delegates will be responsible for their own accommodation.

Substitutions/Name Changes: If you are unable to attend you may nominate, in writing, another delegate to take your place at any time prior to the start of the event.

Cancellation Policy: If you wish to cancel your attendance and you are unable to send a substitute, then a **full refund less an administration fee of 150 EUR** will be given for cancellation requests received up to 20 working days before the event. Cancellations must be made in writing (letter or fax) and reach the office before the 20 working day deadline. Delegates who cancel less than 20 working days before the event, or who do not attend, are liable to pay the full course fee and no refunds can be given.

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CONFERENCE PRICING

PRIVATE SECTOR DELEGATE FEE

[] 995 EUR + 20 % VAT

GOVERNMENTAL / MUNICIPAL DELEGATE FEE

[] 195 EUR + 20 % VAT

Fees include all documentation, lunches and refreshments for the duration of the program.

GROUP & OTHER DISCOUNTS

[] 10% early bird discount until 31 January 2009^{*)}

[] 2nd delegate - 50 EUR off from the registration fee^{**)}

[] 3rd and subsequent delegates - 100 EUR off from the registration fee^{**)}

^{*)} Not to be combined with group discounts

^{**)} Available for delegates from one organization. Does not apply for Governmental/ Municipal delegate fees.

PAYEMENT DETAILS

An invoice will be sent upon receipt of registration.

Contact Person:

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Name:

Signature

Date

*Compulsory for EU Members