

THE POTENTIAL OF PPPs IN EUROPE

26 March 2009, Hotel Sofitel Budapest

The 1st Interactive Know-How Delivery Conference

THE TOPICS:

- Supporting PPP Know-How Transfer
- The impact of the Financial Crisis on PPP Projects
- Liquidity in the European Debt Markets and Possible Effects on PPP Projects
- Legal Background and Institutional Requirements for PPPs
- Contract Management after the Financial Close
- Refinancing and Ownership Changes in PPP Projects
- Pre-Procurement Project Development

KEYNOTE WELCOMING ADDRESS:

Andrea Markó, State Secretary, Ministry of Finance, Hungary

PUBLIC SECTOR SPEAKERS:

Zoltán Kazatsay, Deputy Director General, DG TREN, European Commission

Geoffrey Hamilton, Chief, Cooperation and Partnerships Section, UNECE

Caroline Visser, PPP Expert, International Road Federation

Kallistratos Dionelis, General Secretary, ASECAP

Katerina Helikarova, Head of the PPP Regulation and Methodology Group, Ministry of Finance, Czech Republic

Rui Monteiro, Parpublica, Portugal

Ciprian Gorita, Head of Unit, PPP Central Unit, Ministry of Economy and Finance, Romania

Inta Lipovska, Head of PPP Division, Ministry of Economy, Latvia

Agnieszka Lukasik, Senior Banker, EBRD, UK

Leonidas Korres, Special Secretary, Ministry of Economy and Finance, Special Secretariat for PPP, Greece

Rafal Wojcik, Deputy Director, Department of Transport Policy and International Affairs, Ministry of Infrastructure, Poland

Dr. András Timár, Professor, University of Pécs, Hungary

PRIVATE SECTOR SPEAKERS:

Béla Kilyénfalvi, Head of Structured Finance, ING Bank, Hungary

Antony Stratfold, Executive Director, Intertoll Europe ZRt., Hungary

Maria Rosenberg, Deputy CEO, AKA Zrt., Hungary

Marc Fornacciari, Partner, Salans, France

Péter Köves, Senior Partner, Köves Clifford Chance, Hungary

Jaap Veenenbos MSc., Managing Consultant, Aon Global Risk Consulting

Rafael Garces Beramendi, Managing Director, Head Project and Structured Finance, Caja Madrid, Spain

Vincent Piron, Director of Strategy and Investment, Vinci Concessions, France

Joachim von Lukowicz, Director South-/Easterneurope, Hochtief PPP Solutions, Germany

Peter Blackman, Ass. General Manager, Sumitomo Mitsui Europe Division, UK

Oliver Fincke, Project & Capital Advisory, Deutsche Bank, Germany

Gergely Kovács, Director PF, CIB Bank, Hungary

Andreas Kettenhuber, Deputy Head of Finance Department, Kommunalkredit, Austria

Csilla Andrékó, Managing Partner, Kinstellar, Hungary

Marcell Németh, Partner, Allen & Overy, Hungary

Victoria Westcott, Partner, White & Case, France

Meriel Bennett, Partner, Berwin Leighton Paisner, UK

Arne Speer, Director Infrastructure, Bilfinger Berger Project Investments, Germany

Thomas Höfner, STRABAG, Hungary

Michele Roller, Head of Public Finance Coverage, Calyon, Italy*

Nick Allen, CEE Corporate Finance Leader, PWC, Czech republic*

Peter Snelson, Business Development Director, Atkins, UK

Guilherme Magalhaes, Executive Director, Brisa, Portugal

Martin Schlor, Head PPP Projects, Porr Solutions, Austria

Daniel Giblin, Director, EC Harris, UK

Paul-Henri Aumont, Major Projects Europe, COLAS, France

SPONSORS:



PROJECT
FINANCE
INTERNATIONAL

SUPPORTING ORGANIZATIONS:



ORGANIZED BY:



4 easy ways to register:

• Email: epppc@epppc.hu

• call: +36 30 812 4067

• fax: +36 1 310 2211

• online: www.epppc.hu

THE POTENTIAL OF PPPs IN EUROPE

26 March 2009, Hotel Sofitel Budapest

The 1st Interactive Know-How Delivery Conference

8:30 Registration & Coffee

9:00 Keynote Welcoming Address

Andrea Markó, State Secretary, Ministry of Finance, Hungary

9:15-10:30 Supporting PPP Know-How Transfer

Participants will discuss the role of different institutions in the process of building up and transferring know-how.

Chaired by: **Dr. András Timár**, Professor, University of Pécs, Hungary

Participants:

- **Zoltán Kazatsay**, Deputy Director General, DG TREN, European Commission
- **Geoffrey Hamilton**, Chief, Cooperation and Partnerships Section, UNECE
- **Caroline Visser**, PPP Expert, International Road Federation
- **Kallistratos Dionelis**, General Secretary, ASECAP

10:30 Coffee Break

ROUNDTABLE DISCUSSIONS WITH GOVERNMENT REPRESENTATIVES AND PRIVATE SECTOR PLAYERS THROUGHOUT THE DAY

11:00-11:45 The Impact of the Financial Crisis on PPP Projects

This session will address the main impact of the financial crisis on PPP projects in pipeline.

Chaired by: **Jaap Veenbos MSc.**, Managing Consultant, Aon Global Risk Consulting

Participants:

- **Katerina Helikarova**, Head of the PPP Regulation and Methodology Group, Ministry of Finance, Czech Republic
- **Rui Monteiro**, Parpublica, Portugal
- **Rafael Garces Beramendi**, Managing Director, Head Project and Structured Finance, Caja Madrid, Spain
- **Vincent Piron**, Director of Strategy and Investment, Vinci Concessions, France
- **Joachim von Lukowicz**, Director South-/Easterneurope, Hochtief PPP Solutions, Germany

11:45- 12:30 Liquidity in the European Debt Markets and Possible Effects on PPP Projects

This session will aim to explore project financing practices in light of the current financial crisis.

Chaired by: **Béla Kilyénfalvi**, Head of Structured Finance, ING Bank, Hungary

Participants:

- **Peter Blackman**, Ass. General Manager, Sumitomo Mitsui Europe Division, UK
- **Oliver Fincke**, Project & Capital Advisory, Deutsche Bank, Germany
- **Gergely Kovács**, Director PF, CIB Bank, Hungary
- **Andreas Kettenhuber**, Deputy Head of Finance Department, KommunalKredit, Austria
- **Agnieszka Lukasik**, Senior Banker, EBRD, UK
- European Investment Bank

12:30 Lunch Break

*To be confirmed

14:00-14:45 Legal Background and Institutional Requirements for PPPs

Participants will present the legal background in place and possible improvements to the PPP framework.

- **Ciprian Gorita**, Head of Unit, PPP Central Unit, Ministry of Economy and Finance, Romania
- **Inta Lipovska**, Head of PPP Division, Ministry of Economy, Latvia
- **Csilla Andrékó**, Managing Partner, Kinstellar, Hungary
- **Marcell Németh**, Partner, Allen & Overy, Hungary
- **Victoria Westcott**, Partner, White & Case, France
- **Meriel Bennett**, Partner, Berwin Leighton Paisner, UK
- **Marc Fornacciari**, Partner, Salans, France

14:45- 15:30 Contract Management after Financial Close

Participant will speak about their experiences of performance management of contracts and steps to be taken in case of discrepancies.

Chaired by: **Erik Aal**, Project Manager, Ministry of Transport, Telecommunication and Energy, Hungary

Participants:

- **Leonidas Korres**, Special Secretary, Ministry of Economy and Finance, Special Secretariat for PPP, Greece
- **Rafal Wojcik**, Deputy Director, Department of Transport Policy and International Affairs, Ministry of Infrastructure, Poland
- **Arne Speer**, Director Infrastructure, Bilfinger Berger Project Investments, Germany
- **Thomas Höfner**, STRABAG, Hungary

15:30 Coffee Break

16:00-16:45 Refinancing and Ownership Changes in PPP Projects

Participants will give insight into the most important issues of the PPP secondary market.

Chaired by: **Péter Köves**, Senior Partner, Köves Clifford Chance, Hungary

Participants:

- **Michele Roller**, Head of Public Finance Coverage, Calyon, Italy*
- **Maria Rosenberg**, Deputy CEO, AKA Zrt., Hungary
- **Nick Allen**, CEE Corporate Finance Leader, PWC, Czech republic*
- European Bank for Reconstruction and Development

16:45-17:30 Pre-Procurement Project Development

This session will aim to explore best practice methods how to develop bankable and successful projects.

Chaired by: **Peter Snelson**, Business Development Director, Atkins, UK

Participants:

- **Guilherme Magalhaes**, Executive Director, Brisa, Portugal
- **Antony Stratfold**, Executive Director, Intertoll Europe ZRt., Hungary
- **Martin Schlor**, Head PPP Projects, Porr Solutions, Austria
- **Daniel Giblin**, Director, EC Harris, UK
- **Paul-Henri Aumont**, Major Projects Europe, COLAS, France

17:30-19:00 Cocktail Reception

4 easy ways to register:

• Email: epppc@epppc.hu

• call: +36 30 812 4067

• fax: +36 1 310 2211

• online: www.epppc.hu

THE POTENTIAL OF PPPs IN EUROPE

26 March 2009, Hotel Sofitel Budapest

The 1st Interactive Know-How Delivery Conference

DELEGATE DETAILS

Please complete fully and clearly in capital letters.

1st Delegate

Title: Forename:

Surname:

Job Title:

Email:

2nd Delegate

Title: Forename:

Surname:

Job Title:

Email:

3rd Delegate

Title: Forename:

Surname:

Job Title:

Email:

CONFERENCE PRICING

PRIVATE SECTOR DELEGATE FEE

[] 795 EUR + 20 % VAT

GOVERNMENTAL / MUNICIPAL DELEGATE FEE

[] 195 EUR + 20 % VAT

Fees include all documentation, lunch and refreshments for the duration of the program.

GROUP & OTHER DISCOUNTS

- [] 15% early bird discount until 15 February 2009
- [] 25% off for IRF, Czech & Slovak PPP Association and Centrum PPP Poland Members *)
- [] 2nd delegate - 50 EUR off from the registration fee **)
- [] 3rd and subsequent delegates - 100 EUR off from the registration fee **)

*) Not to be combined with early bird discount.

**) Available for delegates from one organization. Does not apply for Governmental/ Municipal delegate fees.

PAYEMENT DETAILS

An invoice will be sent upon receipt of registration.

Contact Person:

Telephone Number:

Email:

Organization:

Address (please indicate invoicing address):

EU VAT Number *

Person Authorized to Sign on Behalf of Organization

Name:

Signature
*Compulsory for EU Members

Date

Terms and Conditions of Booking

Payment: Payment must be received in full prior to the conference start. Please note that EPPPC reserves the right to refuse admission to the conference if proof of payment has not been received prior to the start of programme.

Incidental Expenses: EPPPC is NOT responsible for covering airfare or other travel costs incurred to registrants. Delegates will be responsible for their own accommodation.

Substitutions/Name Changes: If you are unable to attend you may nominate, in writing, another delegate to take your place at any time prior to the start of the event.

Cancellation Policy: If you wish to cancel your attendance and you are unable to send a substitute, then a **full refund less an administration fee of 150 EUR** will be given for cancellation requests received up to 20 working days before the event. Cancellations must be made in writing (letter or fax) and reach the office before the 20 working day deadline. Delegates who cancel less than 20 working days before the event, or who do not attend, are liable to pay the full course fee and no refunds can be given.

Disclaimer: EPPPC reserves the right to change or cancel any part of its published programme due to unforeseen circumstances.

Customer Information: The information you provide will be safeguarded by EPPPC who may use it to keep you informed of relevant products and services. We occasionally allow reputable companies outside EPPPC to contact you, with details of products that may be of interest to you. If you do not want us to share your information with other reputable companies please tick this box [].

4 easy ways to register:

• Email: epppc@epppc.hu

• call: +36 30 812 4067

• fax: +36 1 310 2211

• online: www.epppc.hu